

QUICK MARKET GUIDE

A DIVISION OF
Worldwide Facilities, LLC

AUTHORITY	PRODUCT LINE	COMMISSION	NOTES GUIDELINES APPETITE
BINDING	Towing & Recovery	10%	Nationwide package program for towing and recovery operators with or without ancillary garage or storage operations.
BINDING	Auto Repossession	10%	Nationwide package program for professional repo firms that are associated with banks and credit unions. Offering wrongful repo language and GKDP.
BINDING	Auto Transport	10%	Nationwide package program for firms that transport vehicles for dealers, auctions and snowbirds. No dually operators.
BINDING	Intermodal Trucking	10%	Nationwide package program designed for intermodal accounts. Offering Monthly Reporting Forms and UIIA endorsement.
BINDING	Dump Truck	10%	Nationwide package program for aggregate haulers and roll-off containers.
BINDING	Local & Intermediate Trucking	10%	Non-admitted package program for a wide array of trucking and commercial auto risks that operate within a 300-mile radius.
BINDING	MTC, APD, NTL, GL, Contingent Cargo	10%	Very competitive, 1-25 units, 1MM/2MM. Also NTL and owner operators physical damage.
BINDING	MTC, APD, NTL, GL	10%	Very competitive. Targeting accounts with 1-25 power units.
BINDING	Motor Truck Cargo	10%	Very competitive. Local, intermediate and long haul with a focus on dry van, reefer and containerized freight. 1-10 power units.
BROKERAGE	AL, GL, MTC, APD, Garage	10%	Mainly for tougher to place trucking risks. Minimum 10 units. Garage minimum premium \$7,500.
BROKERAGE	AL, GL, APD	10%	All states except LA, MA, NH, ME; 1+ power units, 5+ in TX; Most classes including S&G.
BROKERAGE	MTC, APD, WLL, IM, Property	10%	Very competitive. Targeting risks with 25+ power units.
BROKERAGE	MTC, APD, WLL, GKLL	10%	Targeting larger, E&S type exposures with 25+ power units.
BROKERAGE	MTC, WLL, Builders Risk, Mobile Equipment	10%	Shippers interest, MTC, WLL, builders risk (non-cat), installation including rigging, contractor equipment, mobile equipment. MP is \$10,000 per risk, forms are AAIS.
BROKERAGE	Excess Liability, MTC, APD	10%	Good on tougher risks.
BROKERAGE	MTC & APD	10%	Very competitive on smaller to medium-sized risks. Great physical damage rates when written in tandem with cargo.
BROKERAGE	HazMat Package Program	10%	Max radius 300 miles; Appetite includes propane dealers / distributors, petroleum distributors, fuel oil dealers / distributorships.
BROKERAGE	Excess Liability	10%	Very competitive
BROKERAGE	AL, GL, MTC, APD	10%	Competitive on sand and gravel, fuel haulers, taxis, ambulances, delivery, cement mixers, garbage haulers. Minimum premium \$250,000 all states.